

Reduce vessel delays, meet client demand and improve throughput

Our integrated approach reduces your financial risk and delivers a smarter IT platform giving you timely, accurate information for making better business decisions

Increase efficiencies and enhance your competitive advantage.

If efficient execution of your shipping operations rely on the ability to access, monitor and analyse operational data, then you know how vital it is to identify issues at an early stage which could impact operations and cause significant delays. If you want to decrease the impact of delays, financial penalties and lost operational time in your organisation, it may be time to consider a fresh approach.

Ajilon offers you a unique perspective that addresses your strategic objectives, as well as your operational challenges. We do this by helping you establish smarter business platforms that combine data, process, technology and people.



If your shipping operation needs:

- to get it right; with quality, real-time stakeholder data from a single source of truth
- vessels berthed, loaded and sailed on time
- increased utilisation of existing assets
- the ability to make swift adjustments to schedule, when things deviate from plan
- the flexibility to meet client demand and future growth

Just some of the benefits we can deliver:

- Automated Document Generation: so you can eliminate manual data collection and manual reporting of key marine documents
- Improved visibility of other port users: so you can better plan with near real time information of pilot schedules, tug boat availability and other vessels movements
- Awareness of Marine Delays : Monitoring and reporting of shipping operational and equipment delays.

...our agile team can help you deliver efficiencies and real business outcomes.

Ajilon's pragmatic approach

We take into account your strategic objectives and operational processes, then develop custom designed business architecture that addresses current organisation and technology issues and achieves your strategic objectives. We provide a methodology to combine scheduling and operational systems to enable your organisation to take advantage of accurate, real time data accessible by key stakeholders.



Why choose Ajilon?

Our pragmatic approach sets us apart from the rest. Our teams across Australia work alongside yours to focus on achieving concrete business outcomes.



If you want a focus on core business outcomes:

- We consider the cost-benefit implications of collecting and integrating source data – so you can maximise its usefulness.
- We address issues of quality and accuracy – so you can identify the gaps.
- We work with you to develop architecture that supports your unique organisational culture – so you can maximise management capabilities and achieve your strategic objectives.
- We help you manage third party relationships – so you can determine what best meets your business requirements.

Our local resources, depth of experience and proven subject matter expertise means we waste no time in swinging into action ...we deliver real business outcomes sooner.

Ask us about:

- *Scheduling, Berthing, Loading, Sailing and Documentation*
- *Our quality assurance with PRINCE2®*, TOGAF, IIBA and industry best practice.*

Let's Get Started

Ask us how we can make a difference to your organisation. Let Ajilon surprise you with a fresh new approach to tackling your challenges.

Assessing your needs: With a 12-year track record in Australian mining, we can assess your shipping operations to identify enhancements so you can improve efficiency and profitability.

Roadmapping: We will map and build a modernisation program for your shipping operations, leveraging your existing assets; aligned with your strategic vision and business objectives.

Transformation: We will help you take the next step and manage your transformation program. Take advantage of our experience in business consulting, integration, customising or selecting systems across wayside, control, operational and enterprise layers.

Vendor review: We can conduct an independent review of your vendors so you can take action to improve the value you receive from these vendors.

Providing business intelligence: We can deliver dashboards, predefined reports or user driven reporting capabilities so you can leverage your existing information capability.

*PRINCE2® is a Registered Trademark of the Office of Government Commerce in the United Kingdom and other countries.

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