

Delays across your rail operations can impact throughput and profitability

Ask us how we can deliver quality information to help you improve capacity and profitability

The key to minimising the impact of unplanned rail events is better information in the hands of rail staff. If delays have a significant impact on your organisation, it may be time to consider a fresh approach.

Ajilon offers you a perspective that addresses your strategic objectives, as well as your operational challenges. We do this by helping you establish smarter business platforms that combine data, process, technology and people.

If your rail staff and systems had access to reliable, real time information, you could dramatically increase the accuracy of your organisation's decisions.

Ask us how we can help you integrate operations, automate the collection of critical data and significantly improve throughput, whilst reducing reaction time for issues when they do arise.

Enhance your competitive advantage by getting the right information to your staff at the right time.



A case study in the integration of key information - to deliver dramatic organisational efficiencies

The objective

As a global iron ore producer, the key objective of our client's Australian operations was to achieve expansion targets through increasing rail tonnage and improving rolling stock management.

The challenges

Our client's existing technology and rail systems were at capacity, had limited flexibility and were draining resources. Current business needs were not being met, and these needed to be resolved whilst achieving aggressive growth targets.

Our pragmatic approach

Our specialists took existing strategic objectives and operational processes to develop a custom business architecture. The team then provided a methodology to combine scheduling and operational systems to enable the organisation to take advantage of accurate, real time data, accessible to key stakeholders. We ensured that there was ongoing communication about the objectives and that staff

were engaged. We considered potential risks and built quality checks throughout the process.

At implementation, we managed the launch as well as the gradual process of change and ensured that all the elements worked together to achieve the expansion objectives.

The business benefits we delivered:

- Automated reporting that enabled quick access to key data across the rail supply chain, with increased accuracy and reliability.
- A significant increase in the ability to forecast equipment availability such as dumpers, loaders and rolling stock for maintenance.
- Reduced operational workload, to enable staff to focus on safety critical items.
- Enhanced workload efficiencies which provided key management the critical information they needed from an integrated platform, to show the 'here and now', so the organisation could make better business decisions.

Why choose Ajilon?

Our pragmatic approach sets us apart from the rest. Our teams across Australia work alongside yours to focus on achieving concrete business outcomes.



If you want a focus on core business outcomes:

- We consider the cost-benefit implications of collecting and integrating source data – so you can maximise its usefulness.
- We address issues of quality and accuracy – so you can identify the gaps.
- We work with you to develop an architecture that supports your unique organisational culture – so you can maximise management capabilities and achieve your strategic objectives.
- We help you manage third party relationships – so you can determine what best meets your business requirements.

Our local resources, depth of experience and proven subject matter expertise means we waste no time in swinging into action ...we deliver real business outcomes sooner.

Ask us about:

- Rail Scheduling, Train Control, Yard Operations, Rail Condition Monitoring, and Business Intelligence
- Our quality assurance with PRINCE2®*, TOGAF, IIBA and industry best practice.

Let's Get Started

Ask us how we can make a difference to your organisation. Let Ajilon surprise you with a fresh new approach to tackling your challenges.

Assessing your needs: With a 12-year track record in Australian mining, we can assess your rail operations to identify enhancements so you can improve efficiency and profitability.

Roadmapping: We will map and build a modernisation program for your rail operations, leveraging your existing assets; aligned with your strategic vision and business objectives.

Transformation: We will help you take the next step and manage your transformation program. Take advantage of our experience in business consulting, integration, customising or selecting systems across wayside, control, operational and enterprise layers.

Vendor review: We can conduct an independent review of your vendors so you can take action to improve the value you receive from these vendors.

Providing business intelligence: We can deliver dashboards, predefined reports or user driven reporting capabilities so you can leverage your existing information capability.

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BR0008_L_03.04.2012



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