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## Do you have the information you need to minimise idle time and maximise capacity in your port operations?

**Our integrated approach helps you better monitor, report and understand every aspect of your port operations so you can make sound business decisions and improve profitability**

If efficient planning, scheduling and monitoring of your port operation relies on access and exchange of critical data, then you know how vital it is to identify issues that could cause delays.

If you want to decrease the financial impact of inaccurate data, delays and penalties on your organisation, it may be time to consider a fresh approach. Ajilon offers you a unique perspective that addresses your strategic objectives, as well as your operational challenges. We do this by helping you establish smarter business platforms that combine data, process, technology and people.

*A high-growth environment needs flexible, integrated systems: Ajilon can help enhance your capabilities and improve your competitive advantage.*



### If your port operation needs to:

- better manage stockyard levels to increase throughput
- manage product grades to achieve shipment compliance
- more effectively monitor dust and noise levels
- more accurately report on the condition of your assets
- respond swiftly to operational issues

**...Our team can help you deliver dramatic efficiencies so you can meet client demand and build capacity for future growth.**

### Ajilon's pragmatic approach

We provide a methodology that integrates scheduling, operational and reporting systems to enable your port operation to take advantage of accurate, meaningful data accessible by key stakeholders at the right time. We will take into account your strategic objectives and operational processes to develop custom business architecture for your port operations.

### Just some of the benefits we can deliver:

- **A port inventory management system with automated reporting on stockyard levels:** so you can have quick access to key data for your port operations, with increased accuracy and reliability.
- **Improved accuracy in reporting on product handling and performance:** so you can better manage financial and regulatory compliance through customised dashboards and delay accounting systems to identify and tackle issues early.
- **Real time monitoring of port operations to enhance efficiencies:** so your organisation can have critical information from an integrated platform, to show the 'here and now', so you can make better business decisions.



## Why choose Ajilon?

Our pragmatic approach sets us apart from the rest. Our teams across Australia work alongside yours to focus on achieving concrete business outcomes.



### If you want a focus on core business outcomes:

- We consider the cost-benefit implications of collecting and integrating source data – so you can maximise its usefulness.
- We address issues of quality and accuracy – so you can identify the gaps.
- We work with you to develop architecture that supports your unique organisational culture – so you can maximise management capabilities and achieve your strategic objectives.
- We help you manage third party relationships – so you can determine what best meets your business requirements.

*Our local resources, depth of experience and proven subject matter expertise means we waste no time in swinging into action ...we deliver real business outcomes sooner.*

**Ask us about:**

- Scheduling, Operations, Delay Accounting and Shipping
- Our quality assurance with PRINCE2®\*, TOGAF, IIBA and industry best practice.

### Let's Get Started

Ask us how we can make a difference to your organisation. Let Ajilon surprise you with a fresh new approach to tackling your challenges.

**Assessing your needs:** With a 12-year track record in Australian mining, we can assess your port operations to identify enhancements so you can improve efficiency and profitability.

**Roadmapping:** We will map and build a modernisation program for your port operations, leveraging your existing assets; aligned with your strategic vision and business objectives.

**Transformation:** We will help you take the next step and manage your transformation program. Take advantage of our experience in business consulting, integration, customising or selecting systems across wayside, control, operational and enterprise layers.

**Vendor review:** We can conduct an independent review of your vendors so you can take action to improve the value you receive from these vendors.

**Providing business intelligence:** We can deliver dashboards, predefined reports or user driven reporting capabilities so you can leverage your existing information capability.

\*PRINCE2® is a Registered Trademark of the Office of Government Commerce in the United Kingdom and other countries.



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