

.....

Every production minute lost in a supply-constrained market, is one that cannot be regained

Ask us how we can help you maximise asset and operational performance to drive profitability

Operational and equipment related downtime has a significant negative impact on your business. Inaccurate and limited information about the cause of delays can minimise the effectiveness of decisions, whilst the effort in capturing this information can take key staff away from their core tasks. All this can increase your business risk and result in your inability to meet production targets and ultimately, reduced profitability.

With our experience across Australian mining, we know that as a business with high fixed costs, it is vital for your organisation to have a thorough understanding of how your assets are utilised, as well as the cause of delays or constraints across your supply chain.

Access to quality, real-time information integrated from systems across your supply chain lies at the heart of this challenge. Reliable data allows your stakeholders to have an overarching view of the 'here and now' and more efficiently move inventory to meet production targets; so you can do more with less. We work with you to provide your organisation better visibility and control of critical information.

*Our focus is to help you improve production **capacity** and increase your **ROI**; through better understanding of operations downtime*



Delivering real business outcomes

...ask us how we can help you achieve an integrated delay accounting solution

- Our team of subject matter experts and consultants deliver real business benefits.
- Intensify focus on poor performing assets and processes
- Integrate with your condition monitoring systems to automate the capture of delay causes
- Understand your asset utilisation and availability performance metrics

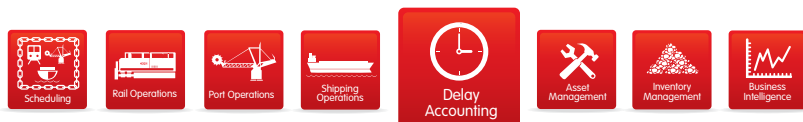
*We utilise your existing information capability to deliver an integrated delay accounting system that **minimises the workload** for your staff*

Ajilon's pragmatic approach

We understand how and where your organisation captures data surrounding asset activities. We develop an asset time model for your organisation that best categorises the downtime of your assets.

Our subject matter expertise and integrated business approach combines smarter IT platforms with people and processes to help you better manage the investment in your assets. We integrate existing systems, or implement new systems to provide a holistic solution to your delay accounting needs.

.....



Why choose Ajilon?

Our pragmatic approach sets us apart from the rest. Our teams across Australia work alongside yours to focus on achieving concrete business outcomes.



If you want a focus on core business outcomes:

- We consider the cost-benefit implications of collecting and integrating source data – so you can maximise its usefulness.
- We address issues of quality and accuracy – so you can identify the gaps.
- We work with you to develop architecture that supports your unique organisational culture – so you can maximise management capabilities and achieve your strategic objectives.
- We help you manage third party relationships – so you can determine what best meets your business requirements.

Our local resources, depth of experience and proven subject matter expertise means we waste no time in swinging into action ...we deliver real business outcomes sooner.

Ask us about:

- *Shipping, Port Operations and Rail Operations*
- *Our quality assurance with PRINCE2®*, TOGAF, IIBA and industry best practice.*

Let's Get Started

Ask us how we can make a difference to your organisation. Let Ajilon surprise you with a fresh new approach to tackling your challenges.

Assessing your needs: With a 12-year track record in Australian mining, we can assess your delay accounting solution to identify enhancements so you can improve efficiency.

Road mapping: We will map and build a modernisation program for your delay accounting capability, leveraging your existing capabilities; aligned with your strategic vision and business objectives.

Transformation: We will help you take the next step and manage your transformation program. Take advantage of our experience in business consulting, integration, customising or selecting systems across wayside, control, operational and enterprise layers.

Vendor review: We can conduct an independent review of your vendors so you can take action to improve the value you receive from these vendors.

Providing business intelligence: We can deliver dashboards, predefined reports or user driven reporting capabilities so you can leverage your existing information capability.

*PRINCE2® is a Registered Trademark of the Office of Government Commerce in the United Kingdom and other countries.



Sydney

Level 2
68 Pitt Street
Sydney NSW 2000
(02) 8028 3100
Email: info@ajilon.com.au

Melbourne

Level 16
28 Freshwater Place
Southbank VIC 3006
(03) 9626 2600
Email: info@ajilon.com.au

Brisbane

Level 19
300 Adelaide Tce
Brisbane QLD 4000
(07) 3000 1500
Email: info@ajilon.com.au

Perth

Level 12
108 St Georges Terrace
Perth WA 6000
(08) 9324 8400
Email: info@ajilon.com.au